



# Business Law CLE Summit

Presented by the Young Lawyers Division and Business Law Section of the Washington State Bar Association

## Program Details

When

Tuesday, March 30  
1:00 - 5:30 PM

Where

Dorsey & Whitney, LLP  
701 5th Ave., Ste. 6100  
Seattle

Cost

\$25  
Includes networking reception

CLE

4 CLE credits  
(pending)

Contact

**Brian Halcomb**  
WYLD Liaison  
Email: [brianh@wsba.org](mailto:brianh@wsba.org)  
Tel.: 206-727-8205

Are you an attorney in your first 6 years of practice, focusing on business law and transactions?

Interested in networking with other business law attorneys from across Washington?

**Join the WYLD and Business Law Section for the 2010 Business Law CLE Summit and Networking Event!**



### About the Event

Panelists include attorneys and professionals from companies such as *Houlihan Lokey, Clark Nuber, Zachary Scott, and RBC Wealth Management*, and firms such as *Perkins Coie, DLA Piper, Davis Wright Tremaine, Foster Pepper, Miller Nash, Lane Powell and Cooley Godward Kronish*. For more information, see the list of speakers attached.

### Event Planning Committee

Alan Hambelton, Amanda Rose, Andrew Steen, Daniel Brown, Danielle Cross, Elizabeth Lee, Jackie Lasaracina, Jason Barnwell, Kari Annand, Keith Seo, Kirsten Koester, Kris Yoshizawa, Naomi Sheffield, Sinjin Dinh, Tim DeFors, Tyler Hollenbeck and Willie White

### CLE Topics

**M&A from A to Z:** Understanding a merger, sale or acquisition from initial business discussions until closing.

**Financial Statements 101 for Lawyers:** Learn what you need to know about financial statements.

**Litigators' View of Contracts:** Draft agreements more effectively by learning what happens when things go wrong.

**Hot Topic:** Law and ethics for using social media tools in your practice.



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## M&A FROM A TO Z:

*Understanding a merger, sale or acquisition transaction from initial business discussions to closing.*

Walk through the details of an M&A transaction starting from the pre-letter of intent stage to understand some of the business implications behind a deal. Then understand the nuts and bolts of the acquisition documents, including diligence, drafting and closing the deal.



**Jeffrey Tarbell**  
Houlihan Lokey



**Byron Dailey**  
DLA Piper LLP (US)



**Brian Finrow**  
Cooley Godward Kronish LLP

## FINANCIAL STATEMENTS 101 FOR LAWYERS:

*What do you need to know about financial statements?*

The balance sheet, the income statement and the cash flows statement may seem foreign to business attorneys, but the reality is they are important tools to understand. Learn about the basics of financial statements and working with finance professionals.



**Pete Miller**  
Clark Nuber P.S.



**Jay Schembs**  
Zachary Scott



**Cindy Runger Balas**  
RBC Wealth Management

## LITIGATORS' VIEW OF CONTRACTS:

*Understand what happens if things go wrong to help draft agreements more effectively.*

Even the best contract or agreement may get litigated down the road. What do litigators see in the case of a well-drafted contract that protects the client and what is missing in a not-so-well drafted contract? The panel will examine topics including contracts related to employment and intellectual property, and merger/acquisition agreements.



**Warren Rheume**  
Davis Wright Tremaine LLP



**Adam Hughes**  
Miller Nash LLP



**David Young**  
Lane Powell PC

## HOT TOPIC:

*Social Media: Law & Ethics for using social media tools in your practice*

As more attorneys use tools such as blogs and microblogging sites like Twitter, as well as tools from Facebook to LinkedIn to Avvo and others, are there issues to be considered? This panel will examine legal & ethical issues with social media for attorneys.



**Lisa Oratz**  
Perkins Coie LLP



**Nancy Stephens**  
Foster Pepper PLLC



**Jen Scully**  
Microsoft Corporation



**Elke Suber**  
Microsoft Corporation



# WSBA

WASHINGTON YOUNG LAWYERS DIVISION

## --REGISTRATION FORM--

ONE FORM PER PERSON

### ***Business Law CLE Summit and Networking Event***

YLD100330

Seattle, WA

March 30, 2010

12:30 – 5:15 PM

Name \_\_\_\_\_ WSBA # \_\_\_\_\_

Address \_\_\_\_\_

Address 2 \_\_\_\_\_ City/State/Zip \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ E-mail Address \_\_\_\_\_

**Registration Deadline: March 22, 2010**

**Please complete and return this form by March 22, 2010**

**Mail:** Washington State Bar Association **Phone:** 800-945-WSBA (9722)  
ATTN: Accounting Department 206-443-WSBA (9722)  
1325 4<sup>th</sup> Ave, Ste. 600  
Seattle, WA 98101

**Email:** julian@wsba.org **Fax:** 206-727-8310

*Walk-ins are welcome on a first-come, first-served basis*

### **Payment Information**

\$25 – All Registrants

**Method of Payment:**

Check (payable to "WSBA")      Visa      MasterCard

Card # \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_      Expires: \_\_\_\_\_ / \_\_\_\_\_

Name as it appears on card \_\_\_\_\_

Authorized Signature \_\_\_\_\_

*Required for Credit Card Payments*

**Cancellation Policy:** You may send a substitute in lieu of cancelling. Refunds will not be issued after the registration deadline. A \$10 fee will be assessed for all cancellations. The WSBA reserves the right to close registration at any time as well as cancel the seminar.

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Date: \_\_\_\_\_

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